



Company Registration Number: 196300098Z

PRESS RELEASE

1Q 2012 NET PROFIT AT \$113 MILLION

Singapore, May 9, 2012: Sembcorp Marine recorded a net profit of \$113 million in 1Q 2012. This was lower than the \$151 million achieved for the corresponding period in 2011 attributable mainly to timing, value and the initial lower margin from new design jack-up rigs as compared with the semi-submersible rig building projects of repeated designs in 1Q 2011.

Group turnover at \$943 million in 1Q 2012 was 14% higher as compared with \$829 million for the same period in 2011. The higher turnover came from the rig building and the ship conversion & offshore sectors.

For the rig building sector, turnover at \$393 million was 23% higher as compared with \$319 million in 1Q 2011. The progressive revenue recognition of seven jack-up rigs contributed to the higher turnover as compared with only two jack-up rigs in progressive revenue stages for the same period in 2011. In 1Q 2012, there were two semi-submersible rigs in progressive revenue recognition stage as compared with six semi-submersible rigs for the same period in 2011. The ship conversion & offshore sector saw higher contributions at \$401 million, 13% higher as compared with \$356 million for 1Q 2011. The ship repair sector saw a slight dip in revenue from \$145 million to \$143 million in 1Q 2012.

Group operating profit of \$120 million was 28% lower as compared with \$166 million in 1Q 2011. At pre-tax level, Group profit at \$144 million was 20% down as compared with \$180 million in 1Q 2011.

Financial Highlights

Year Description (\$'m)	1Q 2012	1Q 2011	% change
Turnover	943	829	14
Gross Profit	157	195	(19)
EBITDA	141	186	(24)
Operating Profit	120	166	(28)
Pre-tax Profit	144	180	(20)
Net Profit	113	151	(25)
EPS, basic (cents)	5.43	7.25	(25)
NAV (cents)	123.2	115.9*	6

* FY 2011

OUTLOOK

The Group has a net order book of \$7.4 billion with completion and deliveries stretching till second quarter of 2015. This includes \$3.0 billion in contract orders secured since the start of 2012, excluding ship repair contracts.

Despite the mixed global macroeconomic outlook, the fundamentals driving the offshore & marine activities remain strong, driven by sustained high oil prices, increased exploration and production (E&P) spending budgets of oil companies and significant exploration successes in oil & gas finds in recent months in offshore Brazil, East Africa, Gulf of Mexico and the North Sea.

The market for premium jack-up rigs continues to be active with oil companies remaining focused on safety and efficiency gains offered by newer and higher specification units. The Group has since January 2012 secured three units of high specification jack-up rigs with a total value of US\$639.5 million.

With offshore drilling moving towards deeper waters and harsher environment, we continue to see strong enquiries for semi-submersibles, drillships and harsh-environment units. Sembcorp Marine with its proven track record and expertise is well-positioned to leverage on the opportunities in this sector. It has since January 2012 secured contracts worth a total of US\$1.75 billion, comprising a harsh-environment deepwater semi-submersible rig, a well-intervention semi-submersible rig and a drillship.

For the ship repair sector, there is a strong demand from LNG carrier operators for repairs and life extension work besides repairs/upgrading work from offshore operators. With the recent adoption of guidelines by the Marine Environmental Protection Committee of IMO (International Maritime Organisation) to progressively reduce hazardous gas emissions from ships, it is expected that vessels trading in the ECA (Emission Control Area) zone will need to install approved exhaust gas cleaning systems. It is also anticipated that once the IMO's regulatory rules becoming mandatory for trading ships to install the ballast water treatment system, it will generate a substantial amount of work for the shipyards.

Overall, competition remains keen for all segments of our business although outlook continues to be positive.

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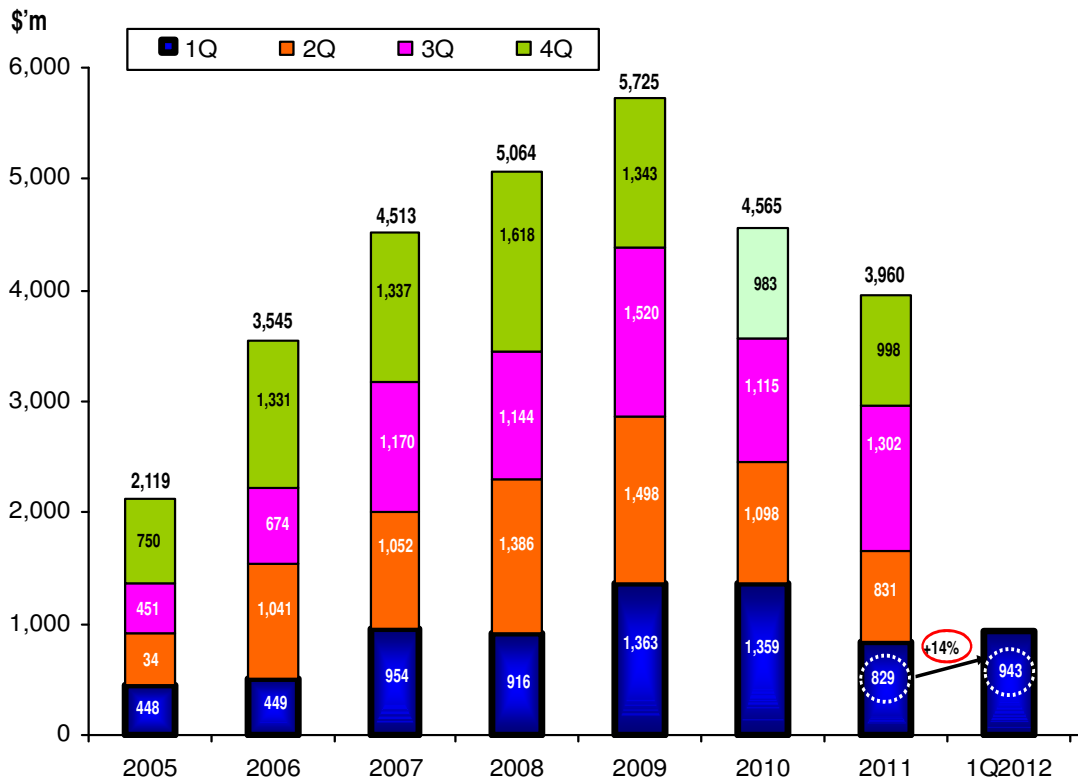
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APPENDIX

TURNOVER

- Group turnover for 1Q 2012 increased from \$829 million in 1Q 2011 to \$943 million mainly due to higher revenue recognition in the rig building as well as the ship conversion & offshore sectors

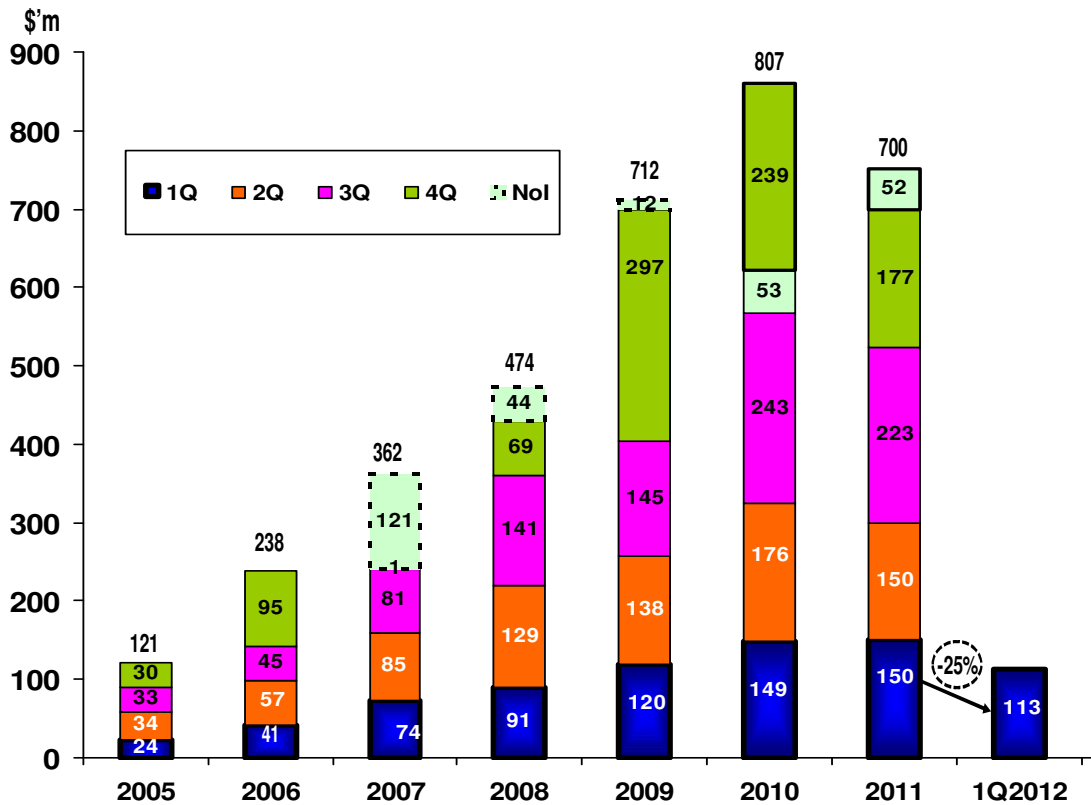
Group Turnover (2005 to 1Q 2012)



NET PROFIT

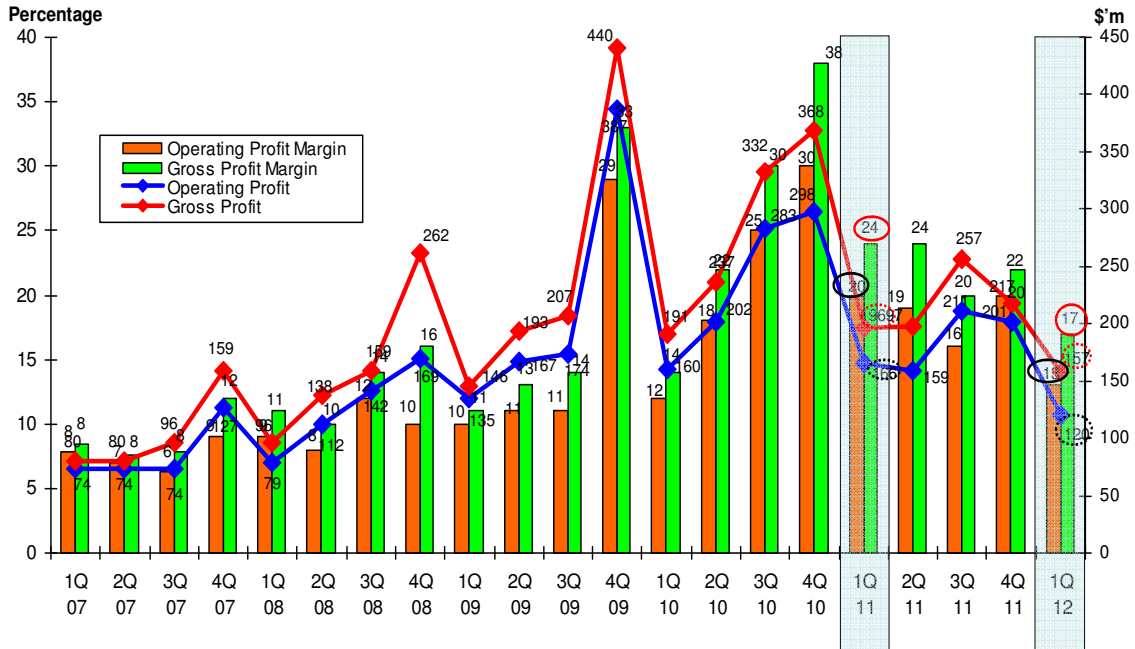
- The Group recorded a net profit of \$113 million in 1Q 2012. This was 25% lower as compared with \$150 million recorded for the corresponding period in 2011
- The decline was attributable mainly to the timing, value and the initial lower margin from new design jack-up building rigs as compared with the semi-submersible rig building projects of repeated designs in 1Q 2011

Net Profit (2005 to 1Q 2012)



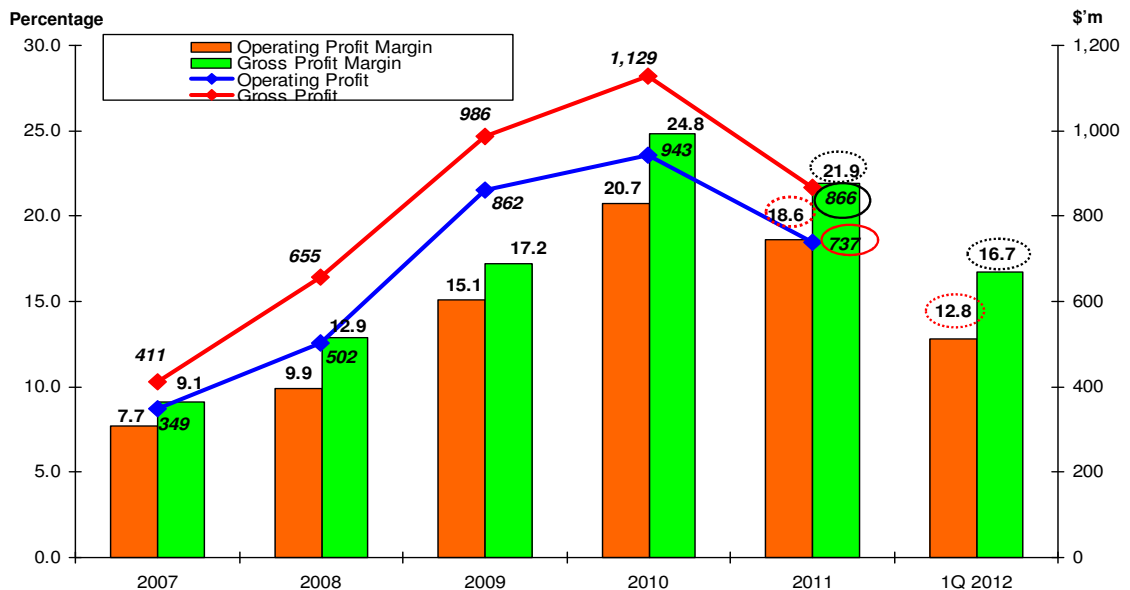
QUARTERLY GROSS & OPERATING PROFIT MARGIN

- Quarter to quarter margin variation is dependent on the product business mix
- Operating profit margin for 1Q 2012 was 13% with gross profit margin at 17%



GROSS & OPERATING PROFIT MARGIN

- On a yearly comparison basis, operating profit margin in 1Q 2012 was 12.8% as compared with FY 2011 at 18.6%. Gross profit margin in 1Q 2012 was 16.7% as compared with 21.9% for FY 2011



PERFORMANCE OF ASSOCIATES & JVs (Profit before tax)

- Contributions from Associates and JVs increased 8.7% q-on-q due mainly to higher contributions from Pacific Workboats

Description (\$'m)	Year		% change
	1Q 2012	1Q 2011	
Cosco Shipyard Group	11.8	12.4	(5)
Pacific Workboats	1.8	0.3	500
Others	0.1	(0.1)	n.m
Share of Associates & JV's Results	13.7	12.6	8.7

n.m. : not meaningful

STRONG POSITIVE CASHFLOW

- Net cash position continues to remain healthy at \$1.8 billion

Description (\$'m)	Year		% change
	1Q 2012	1Q 2011	
Cashflow from operation before reinvestment in working capital	143.2	188.7	(24.1)
Net cash outflow from operating activities	(41.2)	(80.0)	(48.5)
Net cash outflow from investing activities	(105.6)	(66.0)	60.0
Net cash outflow from financing activities	1.4	(41.8)	(103.4)
Cash & cash equivalents	1,837.8	2,713.4	(32.3)
Net Cash (net of borrowings)	1,803.7	2,708.4	(33.4)
<i>Progress Billing > WIP</i>	<i>429.1</i>	<i>582.4</i>	<i>(26.3)</i>

CAPITAL, EVA, GEARING AND ROE

- ROE at 18%
- Economic Value Added (EVA) at \$64 million
- The Group will continue to strive towards delivering creditable performance and value creation to shareholders. We will continue to maintain a strong balance sheet

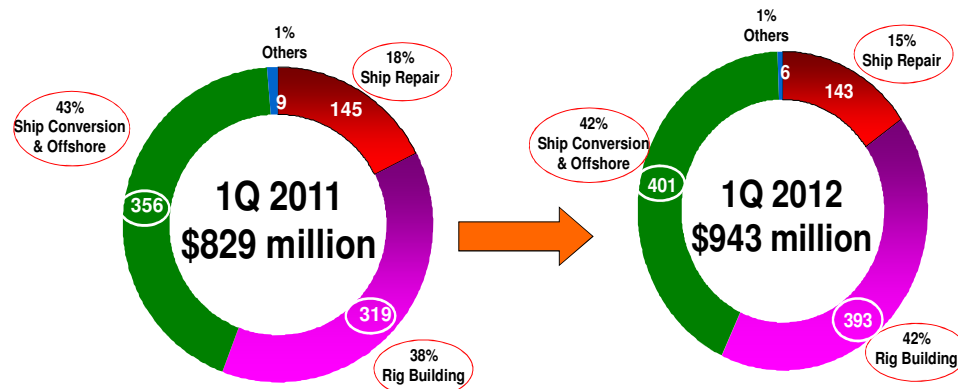
Year Description (\$'m)	1Q 2012	FY 2011	% change
Shareholders' Funds	2,572.7	2,414.3	7
Net Cash	1,803.7	1,954.5	(8)
ROE (%)	18.1	30.0	(40)
Net Asset Value (cents)	123.2	115.9	6
RoTA (%)	9.0	14.6	(38)
Economic Value Added	64.2	100.3*	(36)

* Based on 1Q 2011

TURNOVER CONTRIBUTIONS BY SECTORS

By Value & Percentage Contributions

- Total turnover for 1Q 2012 at \$943 million was 14% higher as compared with \$829 million in 1Q 2011
- The rig building and the ship conversion & offshore sectors each contributed 42% to total turnover in 1Q 2012 followed by the ship repair sector at 15% and others at 1%
- The higher turnover was attributable to higher revenue recognition in the rig building sector with turnover increasing from \$319 million in 1Q 2011 to \$393 million for the corresponding period in 2012
- The ship conversion & offshore sector saw higher contributions from \$356 million in 1Q 2011 to \$401 million for the same period in 2012 attributable to timing in recognition of offshore platform project
- The ship repair sector saw a slight dip in revenue from \$145 million to \$143 million in 1Q 2012

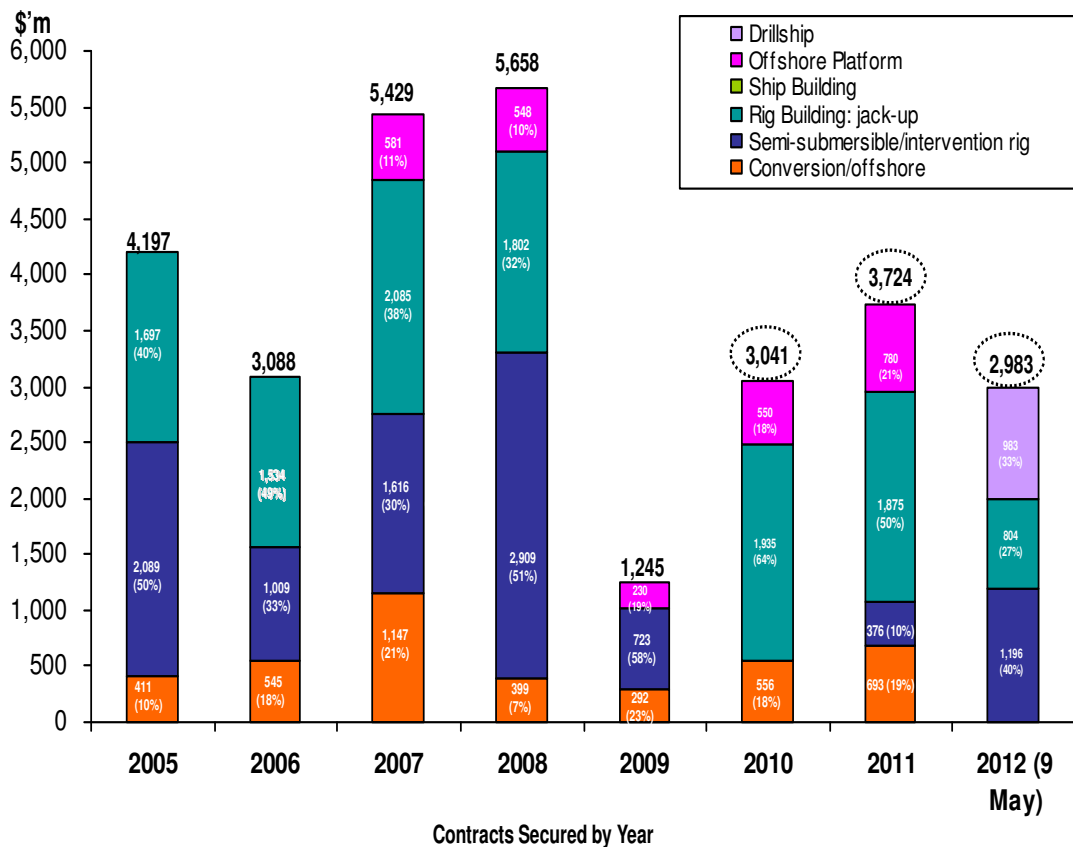


Turnover (S\$m)	1Q 2012	1Q 2011	% Change
Ship repair	143	145	(2)
Rig building	393	319	23
Ship conversion & offshore	401	356	13
Others	6	9	(37)
TOTAL	943	829	14

CONTRACTS SECURED BY YEAR (excluding ship repairs)

- Contracts secured to-date stood at \$3.0 billion, excluding ship repair
- A total of 3 firm orders in jack-up rigs with a total value of US\$639.5 million were secured since January 2012
- Another US\$1.75 billion, comprising a harsh-environment deepwater semi-submersible rig, a well-intervention semi-submersible rig and a drillship was secured since the start of 2012
- Market fundamentals remain strong. The Group expects to build up its order flow for FY 2012

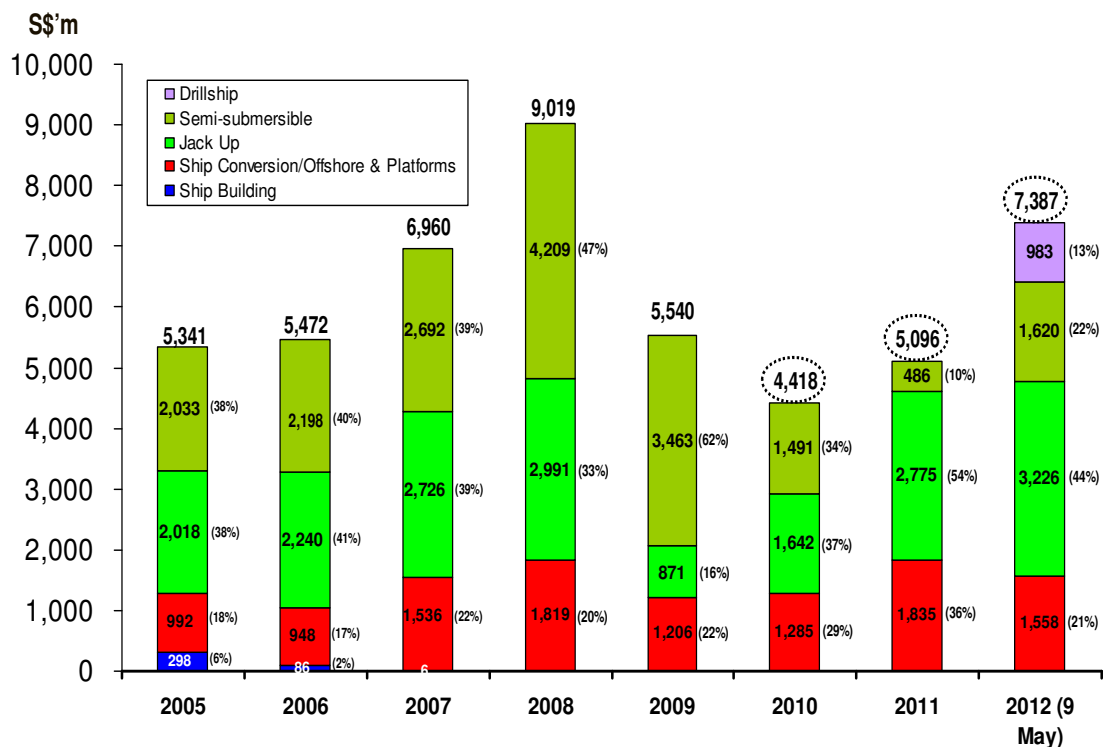
Contracts Secured By Year (2005 to 9 May 2012)



NET ORDER BOOK (excluding ship repairs)

- Net order book, including new contracts secured to-date, stands at S\$7.4 billion with completion and deliveries till 2Q 2015
- Going forward, the Group expects to grow its net order book

Net Order Book By Year (2005 to 9 May 2012)



Disclaimer

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, exchange rate movement, cost of capital and capital availability, competition from other companies and venues for sale and distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes. The forward looking statements reflect the current views of Management on future trends and developments.