



Company Registration Number: 196300098Z

PRESS RELEASE

3Q 2013 NET PROFIT AT \$130 MILLION, AN INCREASE OF 12%

Singapore, November 5, 2013: Sembcorp Marine achieved a 3Q 2013 net profit of \$130 million, 12% higher as compared with \$116 million earned in the corresponding period in 2012.

Third quarter Group operating profit grew 32%, or \$41 million from \$126 million in 3Q 2012 to \$167 million in 3Q 2013. At pre-tax level, Group profit at \$171 million was 23% higher as compared with \$139 million for the same period in 2012.

Group turnover in 3Q 2013 was \$1,659 million. This was 86% higher as compared with \$892 million in 3Q 2012, attributable to higher revenue contributions from the rig building and repair sectors.

Turnover from the rig building sector soared \$714 million from \$428 million in 3Q 2012 to \$1,142 million in 3Q 2013. A total of five rigs comprising a well-intervention semi-submersible rig, a harsh-environment semi-submersible rig and three jack-up rigs (two units of Pacific Class 400 rigs and one unit of F&G 3000N jack-up rig) achieved initial recognition in 3Q 2013. In comparison to the corresponding period in 2012, only one jack-up rig achieved initial recognition.

The conversion and offshore sector registered a decline of 10% in turnover at \$271 million in 3Q 2013 as compared with \$300 million for the same period in 2012. The decline was due to timing in recognition of projects that achieved initial recognition and the value of the projects. For 3Q 2013, there was no initial recognition of project as compared with one major FSO conversion in 3Q 2012.

Turnover for the repair sector increased 34% from \$153 million in 3Q 2012 to \$204 million in 3Q 2013.

Financial Highlights

Description (\$'m)	Year			Year		
	3Q 2013	3Q 2012	% Change	9M 2013	9M 2012	% Change
Turnover	1,659	892	86	3,833	3,052	26
Gross Profit	180	167	8	478	520	(8)
EBITDA	193	149	30	532	472	13
Operating Profit	167	126	32	456	406	12
Pre-tax Profit	171	139	23	476	467	2
Net Profit	130	116	12	373	371	1
Net Profit, before Nol	130	116	12	370	374	(1)
EPS, basic (cents)	6.21	5.53	12	17.87	17.81	0.3
NAV (cents)				121.15	109.31	11

9M 2013 VERSUS 9M 2012

On a nine-month basis, Group turnover for 9M 2013 grew 26% or \$781 million from \$3,052 million in 2012 to \$3,833 million in 2013.

Group operating profit was 12% higher at \$456 million while gross profit at \$478 million was 8% lower as compared with \$520 million in 9M 2012. Group pre-tax profit was 2% higher at \$476 million in 9M 2013 as compared with \$467 million in 9M 2012.

At net profit level, it was \$373 million at 9M 2013 as compared with \$371 million for the same period in 2012.

OUTLOOK

The Group has secured contract orders worth a total of \$3.9 billion (excluding repairs) since the start of the year, growing the Group's net order book from \$12.7 billion as at end 2012 to \$13.5 billion, with completion and deliveries extending till 2019.

The long-term industry fundamentals for the offshore and marine sector remain sound underpinned by exploration activities with increasing interests in harsh environment and field development programmes. Demand for high specification and ultra-deepwater rigs with advanced technical features are expected to remain strong. Sembcorp Marine with its track record and proven capabilities is well-positioned to benefit from the opportunities in this sector.

Sembmarine Integrated Yard @ Tuas

Sembmarine Integrated Yard @ Tuas commenced operations in August 2013. The integrated yard is equipped with 4 VLCC size drydocks with a total capacity of 1.55 million deadweight tonnes as well as finger piers and basin lengths totalling 3.9 kilometres. The new yard is capable of undertaking FPSO conversions as well as servicing a wide range of vessels, including VLCCs, new generation of mega containerships, LNG carriers, cruise ships, semi-submersible rigs, offshore vessels and fixed platforms.

For media and analysts queries, please contact:

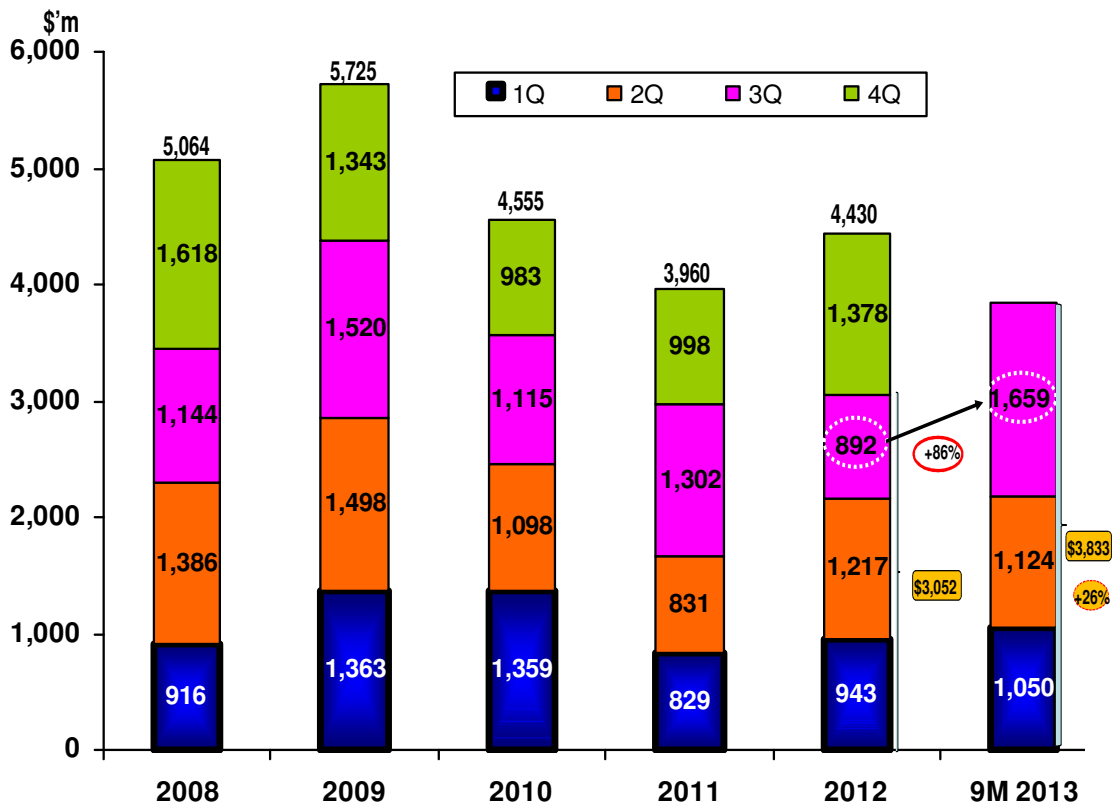
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APPENDIX

TURNOVER

- Group turnover for 9M 2013 increased 26% from \$3,052 million in 9M 2012 to \$3,833 million attributable mainly to timing in recognition of projects and the number of rig building and ship conversion & offshore projects that achieved initial recognition
- On a quarterly basis, turnover was 86% higher at \$1,659 million as compared with \$892 million in 3Q 2012. The increase in turnover was attributable to:
 - Progressive recognition of 12 projects in the rig building sector with 5 rig projects (one well-intervention semi-submersible rig, one harsh-environment semi-submersible rig and 3 jack-up rigs) achieving initial recognition in 3Q 2013
 - A 34% increase in repair revenue in 3Q 2013 due to the commencement of operations of the Sembmarine Integrated Yard @ Tuas on 5 August 2013

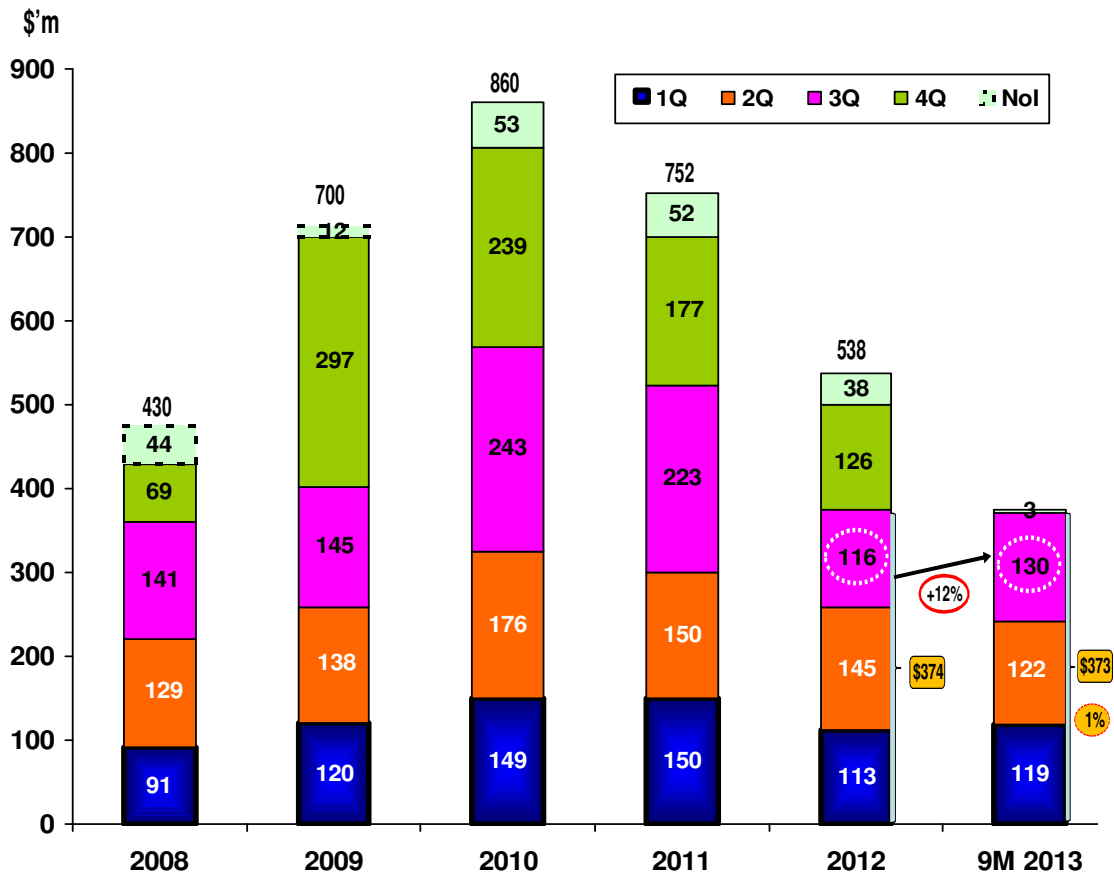
Group Turnover (2008 to 9M 2013)



NET PROFIT

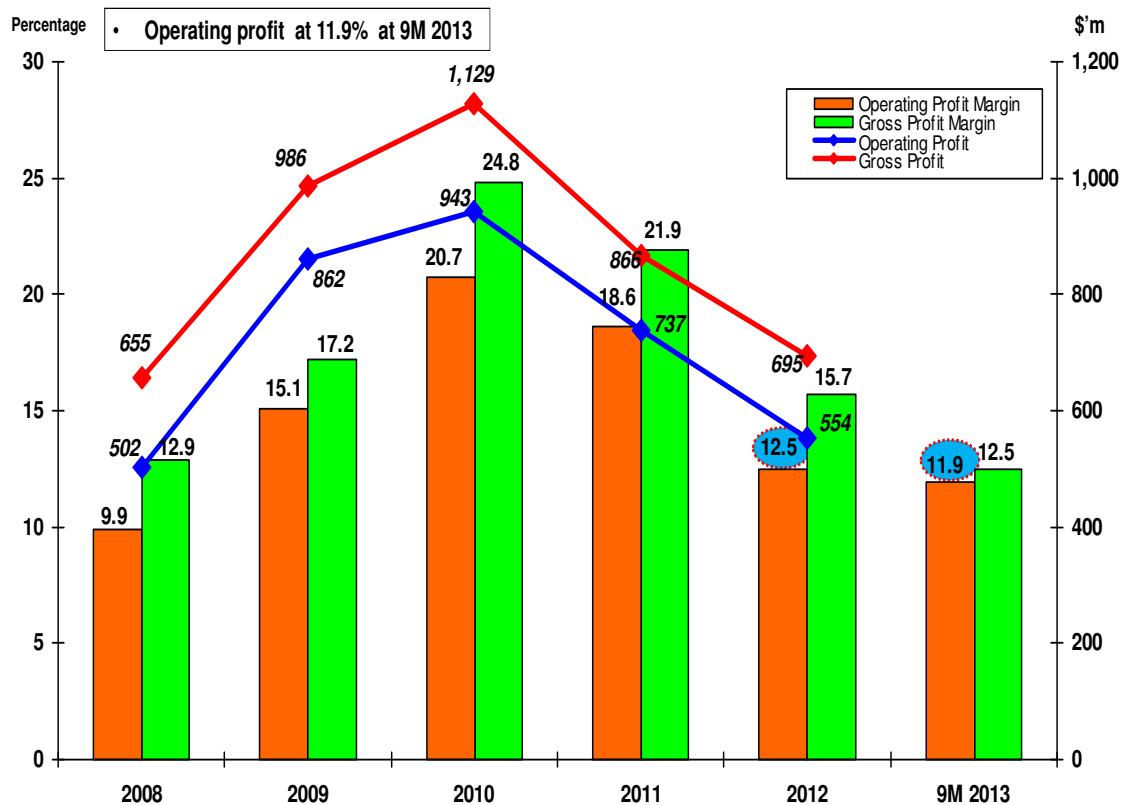
- The Group achieved a net profit of \$130 million in 3Q 2013. This was 12% higher as compared with \$116 million for the corresponding period in 2012.
- On a nine-monthly basis, net profit at \$373 million was 1% higher as compared with 9M 2012.

Net Profit (2008 to 9M 2013)



GROSS & OPERATING PROFIT MARGIN

- Quarterly margin variation is dependent on the business mix, quarterly timing in recognition of projects, the number of projects achieving initial recognition as well as the value and design of the rig building projects in the prevailing quarter. In view of this, quarterly margin quarterly margin is not reflective of the nature of the business
- As a guide, operating profit margin at 9M 2013 was 11.9% with gross profit margin at 12.5%, attributable to the product mix, timing in recognition, value and design of the projects



PERFORMANCE OF ASSOCIATES & JVs (Profit before tax)

- Contributions from Associates and JVs declined 67% q-on-q due mainly to lower contributions from Cosco Shipyard Group, Pacific Workboats and start-up operations of Sembmarine Kakinada
- On a nine-month basis, the contribution declined 63% as compared with 9M 2012

Description (\$'m)	Year		% Change	Year		% Change
	3Q 2013	3Q 2012		9M 2013	9M 2012	
Cosco Shipyard Group	7.1	8.5	(16)	15.1	32.5	(54)
Pacific Workboats	1.8	2.2	(18)	6.1	7.4	(18)
Sembmarine Kakinada	(4.6)	0	n.m.	(4.6)	(0.8)	n.m.
Others	(0.1)	2.0	n.m.	(1.1)	2.7	n.m.
Share of Associates & JVs Results	4.2	12.7	(67)	15.5	41.8	(63)

POSITIVE CASHFLOW

- Cash & cash equivalents at \$1.1 billion as at 9M 2013 was 21% higher as compared with 9M 2012, attributable mainly to deliveries of projects
- Net cash position continues to remain healthy at \$1.1 billion

Description (\$'m)	Year		% change
	9M 2013	9M 2012	
Cashflow from operation before working capital changes	530.6	485.8	9
Net cash inflow/(outflow) from operating activities	887.1	(124.3)	n.m.
Net cash outflow from investing activities	(549.2)	(351.3)	56
Net cash inflow/(outflow) from financing activities	3.0	(481.3)	n.m.
Cash & cash equivalents	1,758.9	1,015.8	73
Net Cash (net of borrowings)	1,124.6	932.9	21
<i>Progress Billing > WIP</i>	1,613.7	870.6	85

CAPITAL, EVA, GEARING AND ROE

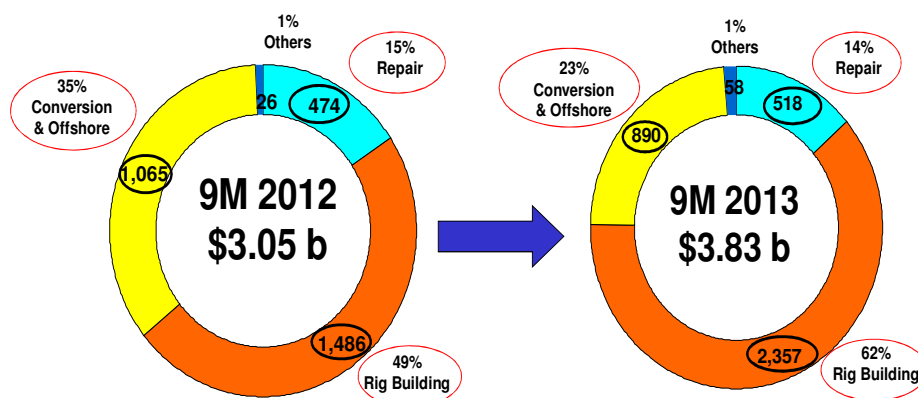
- ROE annualised at 20%
- Economic Value Added (EVA) at \$233 million
- The Group will continue to strive towards delivering creditable performance and value creation to shareholders.

Description (\$'m) \ Year	9M 2013	9M 2012	% change	FY 2012	% change
Shareholders' Funds	2,531.3	2,282.1	11	2,438.5	4
Net Cash	1,124.6	932.9	21	1,075.9	5
ROE - annualised (%)	20.0	21.1	(5)	22.2	(10)
Net Asset Value (cents)	121.2	109.3	11	116.8	4
RoTA – annualised (%)	7.7	9.5	(19)	9.9	(22)
Economic Value Added	233.1	226.8	3	383.6	(39)

TURNOVER CONTRIBUTIONS BY SECTORS

By Value & Percentage Contributions

- Total turnover for 9M 2013 at \$3,833 million was 26% higher as compared with \$3,052 million in 9M 2012
- The rig building sector remains the largest sector, constituting 62% of total turnover in 9M 2013 followed by the conversion & offshore sector at 23%. The repair sector was 14% and others at 1%
- The higher turnover in 9M 2013 was attributable to higher revenue recognition in the rig building sector, offset by the lower contributions in the conversion & offshore sector. Turnover from the rig building sector increased 59% from \$1,486 million in 9M 2012 to \$2,367 million for the corresponding period in 2013. On a q-on-q basis, 3Q 2013 turnover at \$1,142 million was 167% higher as compared to \$428 million in 2012
- On a nine-monthly basis, the conversion and offshore sector turnover registered a decline of 16% from \$1,065 million in 9M 2012 to \$890 million for the same period in 2013 attributable mainly to timing of recognition, with no project achieving initial recognition in 3Q 2013 as compared with one FSO conversion project for the corresponding period in 2012
- The repair sector turnover registered a 9% increase, from \$474 million in 9M 2012 to \$518 million in 9M 2013. On a quarterly basis, the increase was 33%, or \$51 million, from \$153 million in 3Q 2012 to \$204 million in 3Q 2013

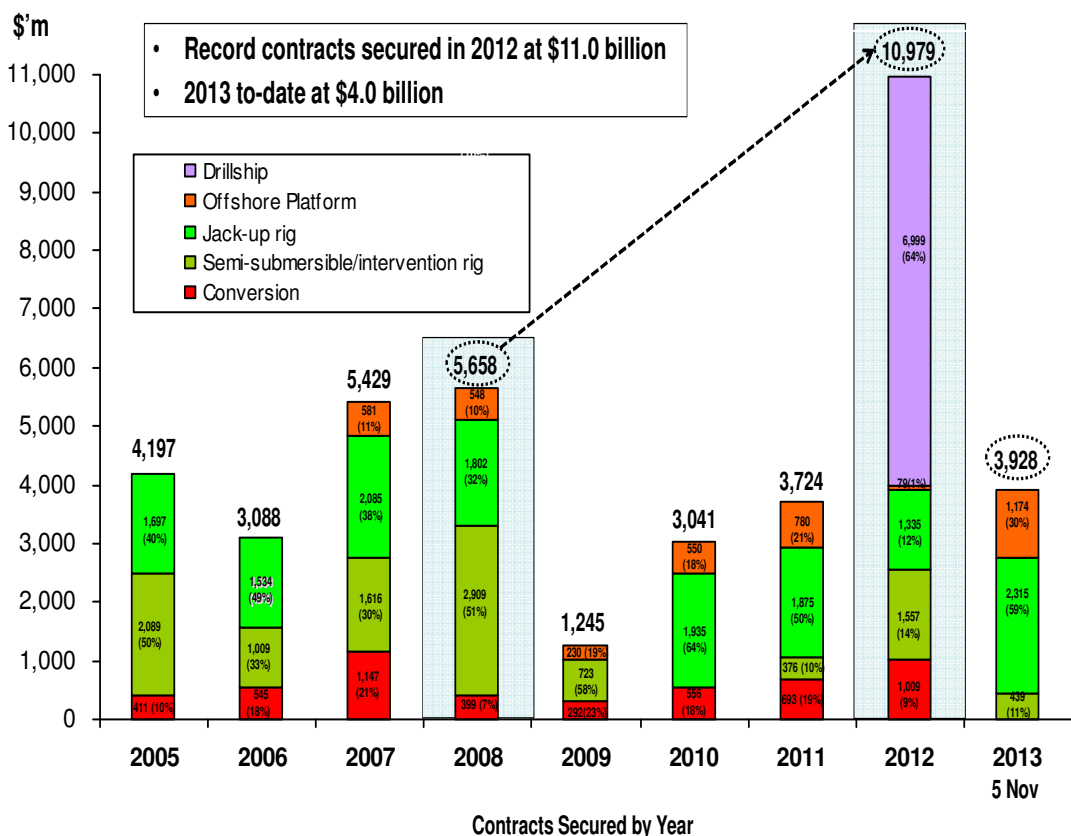


Turnover (\$'m)	3Q 2013	3Q 2012	% Change	9M 2013	9M 2012	% Change
Repair	204	153	33	518	474	9
Rig building	1,142	428	n.m.	2,367	1,486	59
Conversion & offshore	271	300	(10)	890	1,065	(16)
Others	42	11	n.m.	58	26	n.m.
TOTAL	1,659	892	86	3,833	3,052	26

CONTRACTS SECURED BY YEAR (excluding repair)

- Contracts secured to-date stood at \$3.9 billion, excluding repairs
- A total of 8 firm rig orders were secured with a total value of US\$2,204.5 million. This comprised 6 jack-up rigs of PC400 repeat design worth a total of US\$1,262.5 million, a harsh environment jack-up rig at US\$596 million and a well-intervention semi-submersible rig at US\$346 million
- For the conversion and offshore sector, a total of S\$1,174 million worth of projects were secured in 9M 2013. This comprised the engineering, procurement and construction of the Process, Drilling and Quarters Platform for the North Sea and the fabrication of the Bridge and Flare Structures for the Golden Eagle Project
- Market fundamentals remain strong. The Group expects to build up its order flow for FY 2013

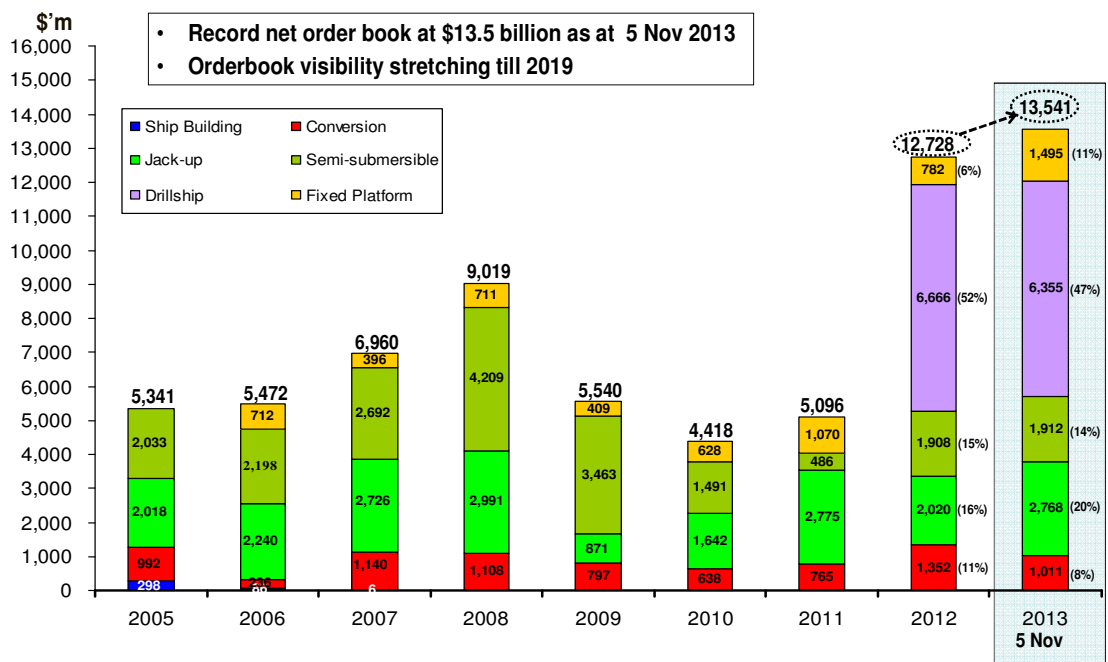
Contracts Secured By Year (2005 to 5 November 2013)



NET ORDER BOOK (excluding ship repair)

- Net order book, including new contracts secured to-date, stands at \$13.5 billion with completion and deliveries till 2019
- Going forward, the Group expects to grow its net order book
- The Group will continue to focus on executing and delivering its projects on time or ahead of schedule and to build on its core competencies and capabilities

Net Order Book By Year (2005 to 5 November 2013)



Disclaimer

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, exchange rate movement, cost of capital and capital availability, competition from other companies and venues for sale and distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes. The forward looking statements reflect the current views of Management on future trends and developments.