





CEO ADDRESS

- Macro Environment update
- Financial performance for 1H 2016
- Operations Review
- Outlook and Prospects

sembcorp **Macro environment remains weak** marine CBU13 - Crude Oil Brent (ICE)

■ CB*1: 45.69 ■ Vol: 714228 Global economic growth subdued. 120.00 Brexit raises concern of weaker 100.00 economic growth. 80.00 Oil prices have slipped off recent 70.00 60.00 highs. Price crash since 2014 has resulted in sweeping capex cuts. 30.00 1000000 Offshore rig charter rates and utilization continue to slide. 110.00 90.00 Navigate with prudence and caution, 80.00 focused on preserving and growing 70.00 60.00 stakeholder value despite challenges. 1000000 20.00

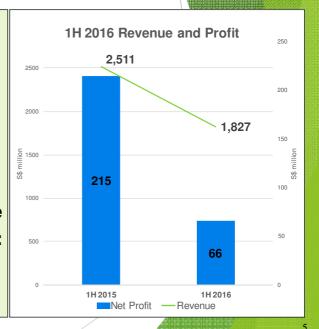


Financial Performance

Key Highlights for 1H 2016:

- ❖ Total revenue of \$1.8 billion.
- Net Profit was \$66 million.
- Interim dividend of 1.5 cents.

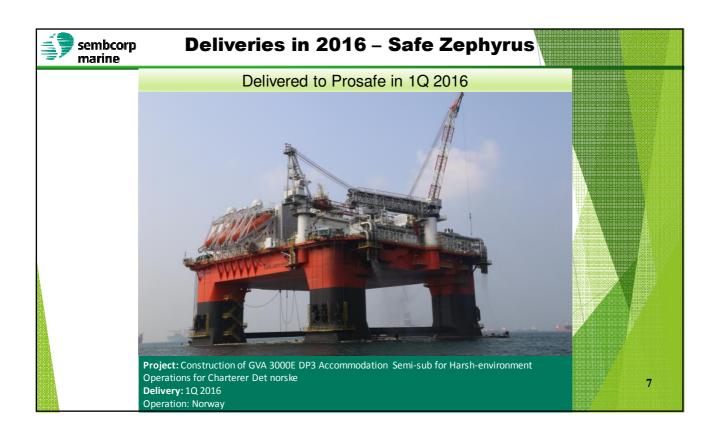
2Q 2016 operating profit before FX effects: \$86 million (1Q 2016: \$65 million).



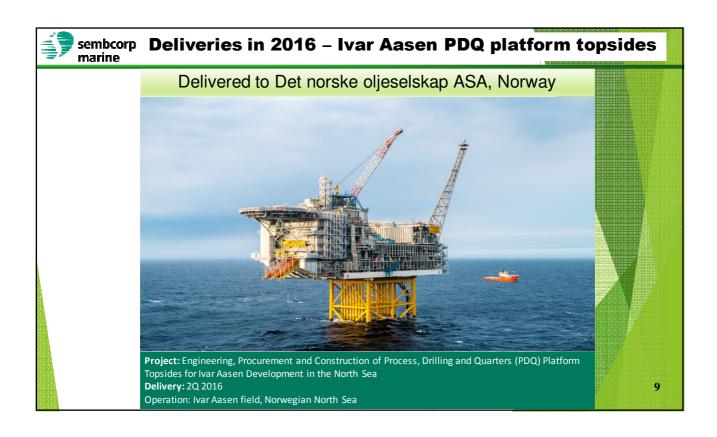


Operations Review

- Key deliveries in 1H 2016 have improved overall cash flow and strengthened Sembcorp Marine's balance sheet. With more deliveries scheduled for the rest of this year and the next, we expect this to continue.
- Secured creditable S\$320 million in new orders (all non-drilling solutions), despite very tough market conditions. We expect to continue to grow our order book.
- Net order book at S\$9.2 billion as at June 30, 2016. Excluding Sete Brasil projects, net order book stands at S\$6 billion.











Deliveries in 2016 – Noble Lloyd Noble

World's largest jack-up for Noble Corporation

Project: Harsh-environment GustoMSC CJ70 Jack-up built to Statoil's 'Category J' requirements; largest in the world and first of its kind to fully comply with both Norwegian and UK regulatory standards. **Delivery:** July 2016

Operation: Statoil's Mariner field development, North Sea



Update on Sete Brasil

- Sembcorp Marine announced on April 22, 2016 that Sete Brasil's shareholders had approved a resolution to file for judicial reorganization.
- We have commenced arbitration proceedings against various subsidiaries of Sete Brasil to preserve our interests under our EPC contracts. The arbitration proceedings are ongoing.
- Sete Brasil is preparing to present its restructuring plan and is in active discussions with its various creditors. We continue to engage with Sete Brasil.
- We believe provisions of \$329 million made in 4Q2015/FY2015 for the Sete Brasil contracts are adequate under present circumstances.



Update on other drilling rig contracts

- Several rigs due for delivery in our order book have been deferred. We are in discussions with customers to progress these contracts.
- Standstill agreement with North Atlantic Drilling for the delivery of the West Rigel semi-submersible rig extended to September 2, 2016. Both parties are marketing the rig for charter or sale at an acceptable price.
- Arbitration proceedings underway with Marco Polo Marine for the nonpayment of a jack-up rig. Contract has been terminated.
- Provisions of \$280 million taken in 4Q 2015, in case of prolonged deferment or possible cancellation of rigs, should be adequate under current circumstances.

13



Cash flow and Liquidity

- Majority of current S\$9.2 billion order book is with progressive payment terms. Less than 20% of the order book is for drilling rigs with backend loaded payment terms.
- Average upfront payment for these rigs approximates 30%.
- Ongoing vessel deliveries generated positive operating cashflow with more to come.
- A large part of our new yard capex has been expended.
- Transformation strategy allows for greater synergy of capabilities and optimum use of resources across various yard locations.



Outlook & Strategy

- Offshore oil & gas sector to remain challenging in short to medium term.
- Planned diversification from exploration into development & production segments is gathering steam and reaping gains.
- Acquisition of an additional 44% stake in Gravifloat on March 9, 2016 raises Sembcorp Marine's stake to strategic 56%.
- ❖ Recently acquired a 50% stake in KANFA Aragon, a process design and engineering group specializing in floater solutions.
- Looking to develop new proprietary capabilities, designs and solutions to differentiate from competition.

15



Investing in the future

- New flagship Tuas Boulevard yard and our mega steel fabrication facility has helped unlock new opportunities. Enabled the move up the value chain to secure more complex contracts.
- Our Brazilian shipyard Estaleiro Jurong Aracruz (EJA) positions us to tap opportunities not just in Brazil, but also in Latin America and West Africa. In May 2016, EJA marked a key operational milestone with successful completion of its first repair vessel, the bulk carrier Olympic Gemini.
- Expand beyond drilling solutions to non-drilling and other product segments within the oil and gas value chain. For example, through Gravifloat. Also acquired 50% stake in KANFA Aragon AS, a process design and engineering group.
- Workforce sustainability is key to enable us to ride the future industry recovery. We continue to rigorously optimise manpower requirements.



Resilient and Ready

- Strategic investments in infrastructure and technology have enhanced our resilience to navigate through these difficult times.
- Sembcorp Marine has gone through several down-cycles and built a strong core to weather the elements.
- Management to adopt disciplined approach to manage costs and finances to ensure adequate cash and improved gearing.
- Key priority is timely and effective execution of order book and to be proactive to seek fresh opportunities to grow our business and order book.

17



CFO Presentation

- Earnings Performance
- Financial Position



Performance Highlights

Key highlights:

For the 6 months to June 30, 2016:

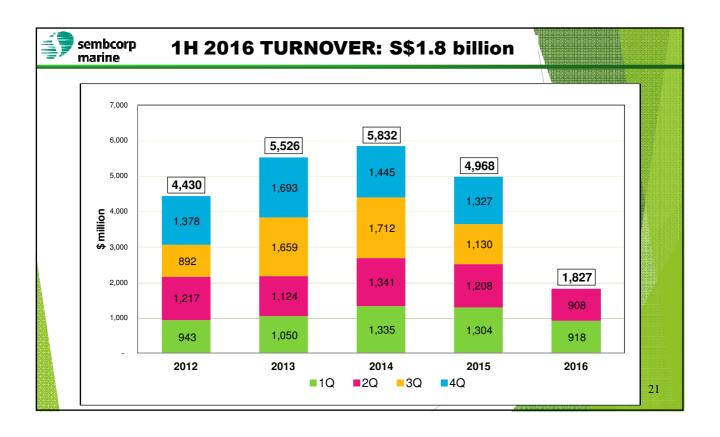
- * Turnover totalled \$1.8 billion, down 27% from 1H 2015's \$2.5 billion.
- Gross profit of \$187 million on earnings recognition of ongoing projects and deliveries.
- ❖ Group EBITDA of \$196 million.
- Net profit attributable to shareholders of \$66 million
- Group net orderbook stands at S\$9.2 billion, including S\$320 million in new contracts secured in 1H 2016.

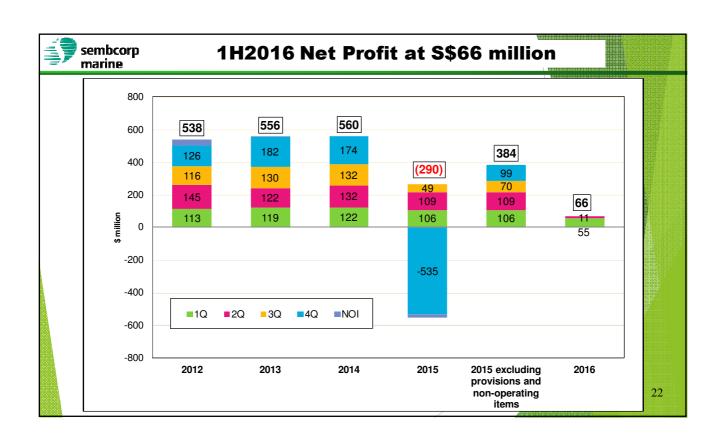
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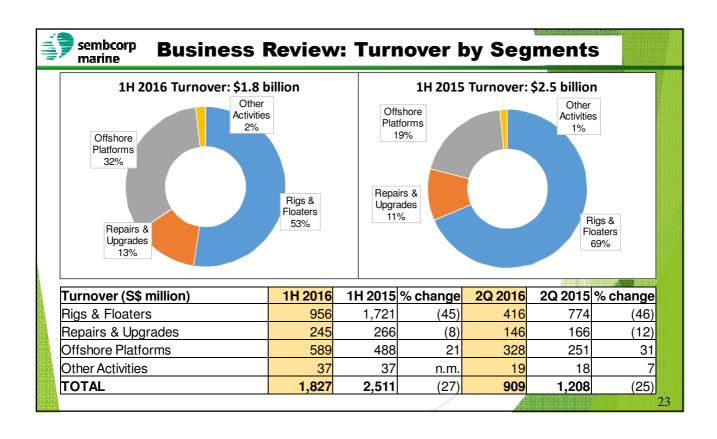


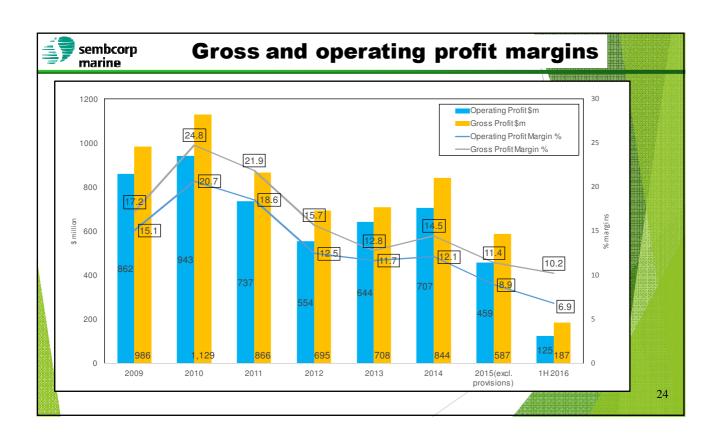
FINANCIAL HIGHLIGHTS

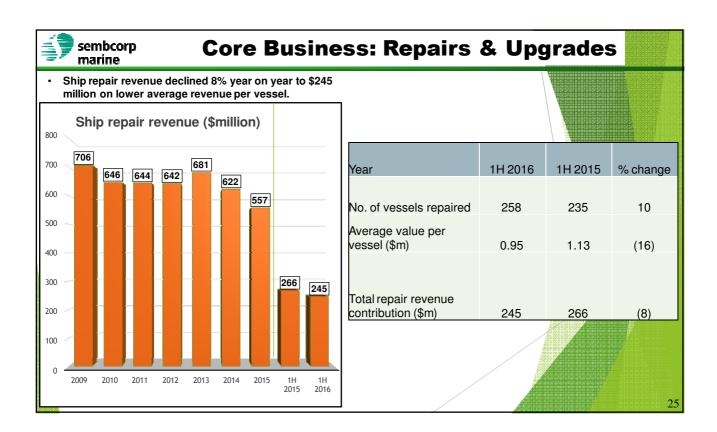
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|---------------------------------|---------|---------|----------|---------|-----------------------|---------------------------------------|
| Period (S\$'m) | 2Q 2016 | 2Q 2015 | % change | 1H 2016 | 1H 2015 | % change |
| Turnover | 908 | 1,208 | (25) | 1,827 | 2,511 | (27) |
| Gross Profit | 106 | 199 | (47) | 187 | 368 | (49) |
| EBITDA | 89 | 178 | (50) | 196 | 347 | (44) |
| Operating Profit | 54 | 147 | (64) | 125 | 285 | (56) |
| Pretax Profit | 19 | 136 | (86) | 88 | 271 | (68) |
| Net Profit | 11 | 109 | (90) | 66 | 215 | (69) |
| | | | | | | |
| EPS (basic) (cts) | 0.55 | 5.23 | (90) | 3.17 | 10.30 | (69) |
| NAV (cts) | | | | 120.29 | *120.24 | |
| * NAV as at December 31st, 2015 | | | | | | |

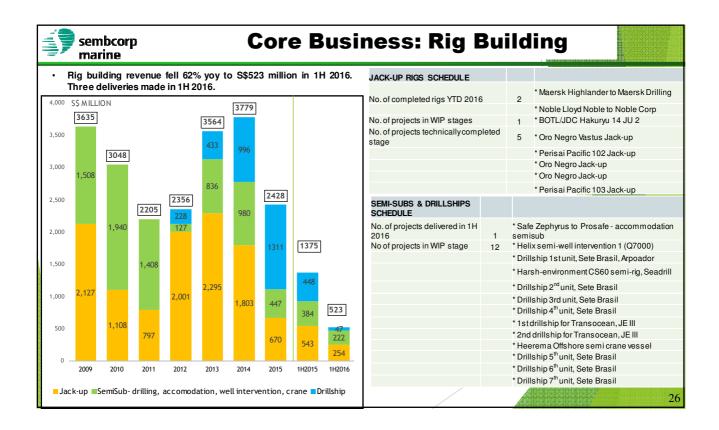


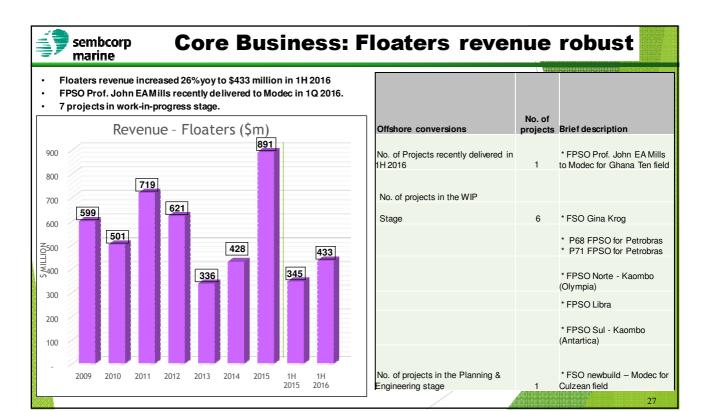


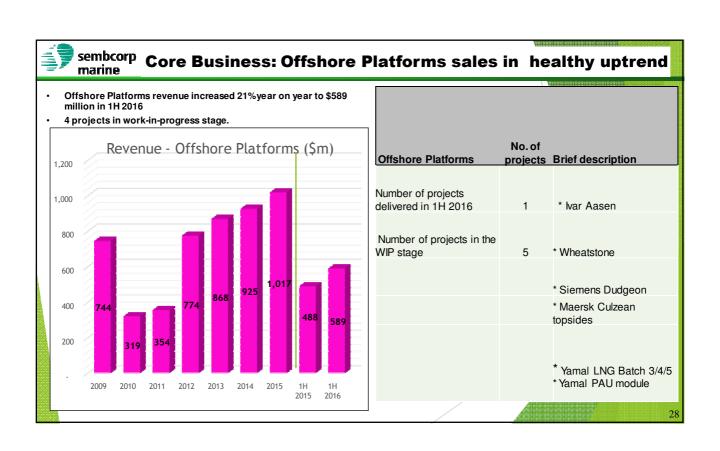














CAPITAL, GEARING & ROE

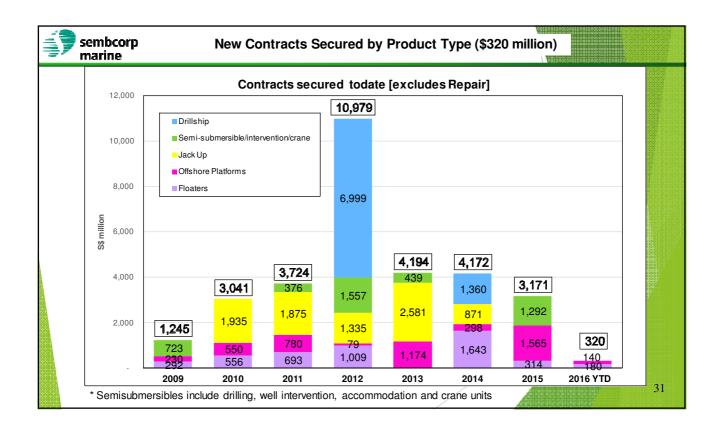
| Group (\$\$ million) | Jun-16 | Jun-15 | % change | Dec-15 | % change |
|---|---------|---------|----------|---------|----------|
| Shareholders' Funds | 2,514 | 3,051 | (18) | 2,511 | - |
| Net Debt | (3,013) | (1,655) | 82 | (2,751) | n.m. |
| Net Working Capital | 1,917 | 1,268 | 51 | 1,220 | 57 |
| Retum on Equity (ROE) (%) (Annualised) | 5.3 | 14.3 | (63) | (10.6) | n.m. |
| ROE - exclude NOI (%) (Annualised) | 5.2 | 14.3 | (64) | (9.9) | n.m. |
| Net Asset Value (cents) | 120.3 | 146.0 | (18) | 120.2 | - |
| Retum on Total Assets (ROTA) (%) (Annualised) | 2.2 | 5.8 | (62) | (2.9) | n.m. |
| ROTA - exclude NOI (%) (Annualised) | 2.2 | 5.8 | (62) | (2.7) | n.m. |

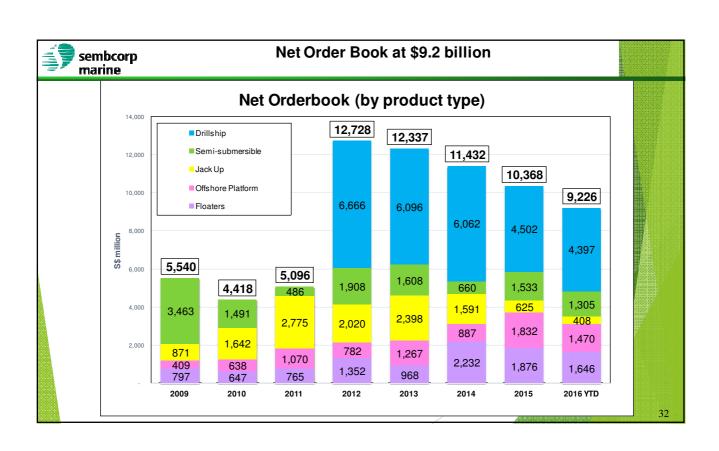
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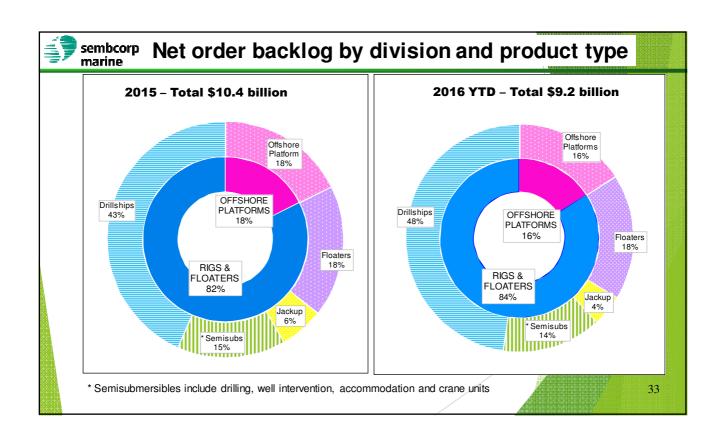
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CASHFLOW

| Group (S\$ million) | 1H 2016 | 111 2015 | % change |
|---|-----------|-----------|-----------|
| Group (GV million) | 111 20 10 | 111 20 10 | 70 Change |
| Operating profit before working capital changes | 175 | 372 | (53) |
| Net cash outflow from operating activities | (43) | (408) | (89) |
| Net cash outflow from investing activities | (240) | (438) | (45) |
| Net cash inflow from financing activities | 648 | 570 | 14 |
| Cash & cash equivalents in balance sheets | 968 | 806 | 20 |
| Borrowings | (3,981) | (2,461) | 62 |
| Net Debt | (3,013) | (1,655) | 82 |
| Progress Billing > WIP | 568 | 721 | (21) |











ROBUST BUSINESS MODEL









Growing non-drilling solutions - Gravifloat

Increased stake in Gravifloat to 56% after buying an additional 44% for US\$38 million

- Under the agreement, the Company will eventually increase its stake by a further 44% to 100% through an equity purchase at the same price.
- GraviFloat was formed to design, deliver and operate redeployable, gravity-based, modularised LNG and LPG Terminals for installation in shallow waters.
- Incorporated in Norway in 2006 as a spin-off of LMG Marin (a marine & engineering and naval architecture company), GraviFloat is headquartered in Bergen.
- GraviFloat technology allows the LNG terminal to be fully built and completed at a shipyard and installed in shallow waters to facilitate direct ship loading of LNG.
- It offers a more cost effective solution compared with FSRU (floating, storage and regasification units) and land terminals, and can be designed for both liquefaction and receiving terminal services.



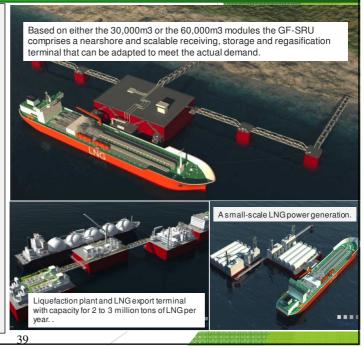


Growing non-drilling solutions - Gravifloat

The GF Design Platform can integrate with a variety of topsides to form a unit. Each unit can operate as a standalone platform, or be connected with other units, depending on type and scale required.

Various operations under the GF-Design: -

- GF-SRU a storage and regassification unit
- GF-Power a small scale LNG plant with CCGT plants, with integrated storage, regas and terminal functions
- GF-LNG integrated LNG terminals, and liquefaction plant and LNG export terminal
- GF-Bunkering Terminal storage for redistribution and/or bunkering

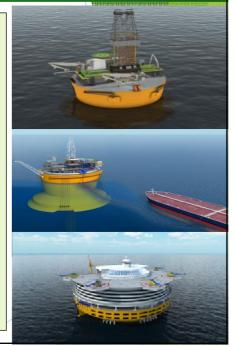




Growing new technology solutions – SSP Offshore

Sembcorp Marine to offer new tech solutions using circular hull form with SSP Offshore

- The Group signed a sales & purchase agreement with SSP Offshore to acquire substantially all its business assets for US\$21 million.
- Key assets of SSP Offshore include its flagship SSP Floater technology – the next-generation circular hull form – and the company's entire portfolio of proprietary SSP® (Satellite Services Platform) solutions, including the SSP Driller for deep-water drilling, the SSP Plus FPSO for production and storage, and the SSP Hub for logistic hub applications.
- The acquisition of SSP Offshore assets is in line with the Group's strategy of diversifying its product offerings and expanding into new market segments to further grow its offshore and marine business.







This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, exchange rate movement, cost of capital and capital availability, competition from other companies and venues for sale and distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes. The forward-looking statements reflect the current views of Management on future trends and developments.